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SAVE THOUSANDS. STAY WORKING.

INTRODUCING THE VERSA-LIGHT ENCORE PROGRAM

REFURBISHED UNIT EXCHANGE - KEEPING YOU IN THE FIELD!







*The Encore program is limited to Light Bars, Push Rod Reels, and Air Pull Hoses. Control Units and Moisture Seperators are not eligible for participation.

ORDER YOUR REPLACEMENT

Quickly receive professionally refurbished Versa-Light equipment

RETURN YOUR DAMAGED CORE

Ship your damaged equipment to APS

RECEIVE YOUR CORE CREDIT

After inspection and approval, a core credit is applied to your account

www.AmericanPipeliningSolutions.com | 888.258.9359 | Sales@PipeliningSuppliesUSA.com

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VERSA-LIGHT ENCORE EXCHANGE PROGRAM

KEEP WORKING, NOT WAITING.

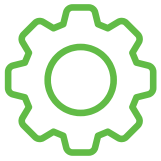
The Versa-Light Encore Exchange Program operates as an equipment exchange program. Customers who have purchased a new Versa-Light system may exchange a damaged light bar, push rod, or air pull hose for a professionally refurbished replacement. This program is designed to minimize downtime while extending the service life of your equipment. Refurbished equipment is available exclusively through the Versa-Light Encore Exchange Program and is not sold as standalone products.



SAVE MONEY



MINIMIZE DOWNTIME



PROFESSIONALLY REFURBISHED



FIELD-READY REPLACEMENTS

BUILT TO KEEP YOUR BUSINESS MOVING

Your Versa-Light system is built to perform in demanding job site conditions, but like any hardworking piece of equipment, damage can happen over time. The Versa-Light Encore Exchange Program is designed to keep your business moving by providing professionally refurbished, field-ready replacement equipment through a streamlined exchange process. Instead of waiting for repairs to be completed or purchasing a brand-new replacement, you can quickly get back to work without having to wait on repairs. Every Encore refurbished unit is professionally inspected, tested, and proven to meet APS quality standards before it ships.

The Encore Exchange Program helps maximize the value of your Versa-Light investment by reducing or eliminating downtime and extending the service life of your equipment. It's a smarter, more efficient way to keep your crews productive and your jobs moving forward.

PROCESS & PRICING

To initiate a core exchange, the following refurbished unit cost and core charge will be applied at the time of purchase. Once the damaged equipment is returned and meets the program requirements, the applicable core credit will be applied to your account. Payment for Encore Exchange purchases follows separate Encore Terms rather than a customer's standard account terms — see Terms & Conditions for details. "Total Cost" assumes the damaged unit is not sent to APS or does not pass inspection for refurbishment.

PRODUCT	REFURBISHED UNIT COST	CORE CHARGE (Nullified by Core Credit)*	TOTAL COST (Without Core Credit Applied)*
4ft Light Bar up to 3ft Patch	$500	$500	$1,000
5ft Light Bar up to 4ft Patch	$1,000	$1,000	$2,000
12ft Light Bar up to 10ft Patch	$750	$750	$1,500
32ft Light Bar up to 30ft Patch	$1,250	$1,250	$2,500
Push Rod 75' Length	$680	$680	$1,360
Pull Air Hose 100' Length	$500	$500	$1,000

Light Bar pricing is based on length only; diameter does not affect cost.

THE ENCORE EXCHANGE PROCESS

01

ORDER & RECEIVE YOUR REPLACEMENT
Receive professionally refurbished equipment shipped quickly, so that you can keep working.

02

RETURN YOUR DAMAGED CORE
Ship damaged equipment back to APS within 15 business days of the refurbished unit's ship date.

03

APS INSPECTION & EVALUATION
Your equipment is inspected and evaluated for refurbishment eligibility.

04

RECEIVE YOUR CORE CREDIT*
Upon refurbishment approval - the applicable core credit will be issued to your account.

05

PROFESSIONAL REFURBISHMENT
Our certified technicians restore the unit to meet APS quality and performance standards.

10-DAY LIMITED WARRANTY

All refurbished Versa-Light units provided through the Versa-Light Encore Exchange Program are covered by a limited 10-day warranty beginning on the date the customer receives the Encore refurbished unit.

WARRANTY COVERS

Defects in materials or workmanship under normal use and operating conditions. If APS determines the unit is defective within the 10-day warranty period, APS may, at its sole discretion:

- Repair the unit
- Replace the unit with another refurbished unit of equal value
- Issue a credit or exchange as deemed appropriate

WARRANTY DOES NOT COVER

- Improper installation or operation
- Abuse, misuse or neglect of equipment
- Electrical surges, environmental conditions or external causes
- Unauthorized modifications or repairs
- Normal cosmetic wear
- Shipping damage not reported within 24 hours of receipt

LIMITATION OF LIABILITY

Under no circumstances shall APS be liable for incidental, indirect, special, or consequential damages arising from the use or inability to use the refurbished unit, including but not limited to loss of revenue, downtime, or replacement costs.

DISCLAIMER OF ADDITIONAL WARRANTIES

Refurbished units are provided "AS IS" except for the limited 10-day warranty expressly stated within this document. This limited warranty supersedes all other warranty coverage for refurbished units provided through the Versa-Light Encore Exchange Program.

RETURN AUTHORIZATION

Any warranty claim must be submitted within the 10-day warranty period and requires prior Return Material Authorization (RMA) approval before any unit is returned to APS.

CUSTOMER RESPONSIBILITY

Customers are responsible for inspecting the refurbished unit to verify compatibility and functionality upon delivery. Any issues must be reported promptly to APS within the warranty period. Contact APS by phone at 888-258-9359 or email at Sales@PipeliningSuppliesUSA.com.

TERMS & CONDITIONS

- The Versa-Light Encore Exchange Program is available exclusively as a core exchange program. Refurbished equipment is not available for direct purchase.
- Participation in the Encore Exchange Program requires the return of eligible damaged equipment. Refurbished replacement units may only be provided as part of a qualified core exchange transaction.
- A core charge will be applied to the invoice at the time of purchase. The applicable core credit will be applied in accordance with its refurbishment eligibility once the returned equipment is received, inspected, and determined to meet the Encore Exchange Program requirements.
- Core Credits can be issued as refunds in place of an account credit, upon request. By default, they will be applied as a credit to the customer's account.
- Returned cores must be complete and eligible for refurbishment. APS reserves the right to adjust or deny the core credit if the returned unit does not meet program eligibility requirements.
- By default, customers do not have Encore Terms and must pay the total cost of the refurbished unit prior to shipment. Customers who have been extended Encore Terms by the APS accounting office may instead pay under their established Encore Terms. To request Encore Terms, contact your sales representative before placing an order.
- The customer is responsible for all shipping costs associated with the Encore Exchange Program, including shipment of the replacement unit and return of the damaged equipment to APS. APS does not provide prepaid shipping labels or cover freight in either direction. Outbound freight is billed on the final invoice.
- Encore Exchange availability is subject to inventory and cannot be guaranteed. Participation in returning damaged cores is strongly encouraged, as it directly supports the program's continued availability.
- The customer must ship the damaged equipment to APS within 15 business days of the initial order shipment date of the refurbished replacement unit with tracking activated and provided to APS. If the damaged equipment is not shipped to APS within this window, the customer forfeits the core credit and is responsible for paying the core charge.
- Multiple damaged items may be submitted under a single Encore order. Each item is priced, evaluated, and credited independently per the pricing table above.
- If APS determines the returned equipment is a total loss and therefore ineligible for the core credit, APS will offer to return the unit to the customer at the customer's expense. If the customer declines to pay for that return shipment, APS will retain the unit, salvage any usable parts, and dispose of the remainder. In either case, the core credit is forfeited and the customer is responsible for the full core charge.
- Standard repair service for Versa-Light light bars is limited to rebagging or reclamping and is requested through the standard repair form on our website, not through the Encore Exchange Program. Any repair beyond rebagging or reclamping disqualifies the unit from standard repair and enrolls it in the Encore Exchange Program by default, though APS may make exceptions at its sole discretion.
- All refurbished equipment supplied through the Encore Exchange Program is professionally inspected, repaired, tested, and documented prior to shipment to ensure it meets APS quality standards.
- APS reserves the right to modify or discontinue the Encore Exchange Program, pricing, eligibility requirements, or terms and conditions at any time without prior notice.